

<u>Incoterms</u> <u>2020</u> <u>code 3</u> <u>letters +</u> <u>place</u> <u>name</u>	Packing	Loading	Export clearance	Pre carriage	Cost to logistic platform/ port charges /from departure	Loading on main transport	Main leg	Unloading of main transport	Logisitc platform cost/ port of arrival	Post-carrigae	Insurance	Import clearance duties and taxes
Land place (multimodal transport, airway, road and highway, railway)												
EXW	Seller	Buyer, support	Buyer, support	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer
FCA	Seller	Seller	Seller	Seller/ Buyer	Seller/ Buyer	Acheteur/ BL on board possible	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer
CPT	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller/ Buyer	Seller/ Buyer	Buyer	Buyer	Buyer
CIP	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller/ Buyer	Seller/ Buyer	Buyer	Seller ICC A or C	Buyer
DAP	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Buyer
DPU	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	seller including unloading	Seller	Buyer
DDP	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Lieu Maritime et fluvial												
FAS	Seller	Seller	Seller	Seller	Yes alongside the ship	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer
FOB	Seller	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer
CFR	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller/ Buyer	Buyer	Buyer	Buyer	Buyer
CIF	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller/ Buyer	Buyer	Buyer	Seller ICC C or A	Buyer

Meaning Seller or Buyer ; according seller / Buyer specific agreement