

What's most economical solution

A request for quotation has been received on 14th December from Hong-Kong to a French company

Offer in HKD has to be sent CIF HK

Packing list

11400 products packed in wooden packages on 11 pallets

Unit volume of one pallet is 2.5 cbm

Gross weight of one pallet 1,500 kgs

Forwarding agent

Solution 1 FCL

Maximum load 18 t

Maximum volume 29 cbm

Box rate 2,730 €

Solution 2 LCL

From shipping place to port of destination unloaded : 120 € / Payload

Chinese importer conditions

1 20' FCL

CIF HK

Currency HK \$

Delivery the latest on 1st February

Offer validity 10 days

EXW Price Toulouse / France

Product cost 3.375 € per product

Packaging 1500 €

Margin 15% product cost

BAF 3%

CAF 2.6%

Insurance 1%

Export clearance 50 €

1€ = 9.30 HKD